

Verified Gross Mass (VGM) Requirements **Safety of Life at Sea (SOLAS) Convention**

To our clients and friends,

Effective July 1, 2016, vessel operators will begin enforcing new weighing requirements set out in the Safety of Life at Sea Convention (SOLAS). While this will change the way we all do business, Rose has been working diligently to ensure the minimum impact to cargo flow.

The shipper / exporter / booking party will need to give us a written certificate of VERIFIED GROSS MASS (VGM) for each and every export container. Estimated weights will NOT be acceptable, and carriers will assess penalties, roll fees and/or demurrage for late or incorrect VGM submissions.

There are two accepted methods of calculating your VGM...

Method 1: Weigh your entire loaded container

Method 2: Weigh your cargo, any packaging/bracing/dunnage used, and add this to the container's tare weight (listed on the container door or carrier's website).

For our FCL clients...

The shipper / exporter / booking party will be responsible to provide Rose with the VGM of each shipment by the document cutoff listed on your booking. We'll let you know when your export terminal has a "No VGM, No Gate-in" policy, and will require your VGM certificate at least 3 business hours before you attempt to deliver the container.

If you're unable to weigh your cargo and have no means to obtain the VGM, **please notify us at the time of quoting or booking your shipment.** If we're arranging trucking on your behalf, we can arrange for scale tickets for you to use as the basis of a VGM certification. However, the responsibility to notify Rose and ultimately to certify VGM remains in the hands of the shipper / exporter / booking party.

For our LCL clients...

We're keeping it simple and protecting the integrity of our consol boxes. For cargo moving via our New York CFS, we will weigh each and every export shipment to ensure that Rose reports the right VGM and our consols are never held because of a weight discrepancy. A cost of \$10.00 per Rose Bill of Lading will be assessed, and is payable by whichever party pays the ocean freight.

Still scratching your head? Don't worry. We have the answer tailored to YOUR cargo needs and our team will put together the right solution to keep the cargo flowing fast!

More info and our VGM certificate are available via our website www.rosecontainerline.com